



Q1 2024 Review

Partners Group Listed Investments SICAV –
Listed Private Equity

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2024 Q1 review

Partners Group Listed Investments SICAV – Listed Private Equity reported a strong start to the new year and increased by 11% during the first three months, driven by robust earnings reports of the portfolio holdings. Alternative asset managers performed best and exceeded investors' expectations, particularly on fundraising. Private equity vehicles reported solid NAV growth and announced corporate actions such as share buybacks, while private debt vehicles continued to benefit from higher interest rates.

Alternative asset managers gained on average 16% during the first quarter, driven by strong results for the full year 2023 and a better-than-expected outlook for 2024. Among the best performers was Carlyle. Despite a challenging fundraising environment, the company reported a 15% increase in fee-paying assets under management and, more importantly, announced a strategic update. Going forward, shareholders will get a higher allocation of stable, fee-related earnings, while employees will receive more carry, which tends to be more volatile and valued at a lower multiple by the market. In addition, management also announced a larger share buyback program. Another strong performer was EQT, mainly driven by positive management guidance at its capital markets day, continued growth in fund sizes and the contribution from new distribution channels. They updated mid- to long-term targets, including management fee growth above the industry average, management fee margin of 55-65%, and opportunistic share buybacks. The company also announced that during 2024, it secured commitments of EUR 25bn for private equity strategies, including EUR 22bn for EQT X and EUR 3bn for EQT Future, which was positively received.

Private equity vehicles were the second-best performing segment and increased by 9% on average during the first three months. 3i Group was the best performer and driven by strong growth of its underlying portfolio companies. Its largest holding, Action, continues to perform well, with sales and EBITDA growth of 28% and 34% in 2023. The increase was driven by like-for-like sales growth of 17% as well as through opening 303 new stores. Action also had a good start to 2024, generating another 21% sales growth. Management remains very bullish and targets EBITDA growth of 20% annually. They intend to continue rolling out new stores with over 4'700 potential locations, target high single digit like-for-like growth and further margin improvement through operating leverage. Another strong performer was HgCapital Trust. The company reported NAV growth of 10% for 2023 and benefits from a healthy balance sheet with GBP 735m of available liquidity. The top holdings, which comprise almost 80% of the portfolio, increased revenue, and EBITDA by 25% and 28%, respectively, during the past year.

Private debt vehicles (Business Development Companies/BDCs) increased by 4% on average. Portfolios mainly comprise floating rate loans, which continue to benefit from the current macroeconomic environment with higher interest rates, yet keeping non-accruals low. One of the best performers was Golub BDC. The company announced a merger with another BDC managed by Golub that will result in a more diversified portfolio, potential NAV accretion upon closing as well as cost synergies. In addition, the performance fee will be reduced, which results in higher cash flows for shareholders.

During the first quarter, we have slightly shifted from BDCs to private equity vehicles. Given the floating rate portfolios of BDCs, expectations of rate cuts, and a rather full valuation, we view the outlook for BDCs less promising compared to private equity vehicles, which benefit from more resilient portfolios, continuing high discounts to NAV and increasing corporate actions such as share buybacks. Within asset managers, we increased the allocations to certain managers that may be included in the S&P 500 in the future.

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